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Dok.-Nr. 70201-0842387

Von: [REDACTED]
Gesendet: Samstag, 22. Juni 2019 15:07
An: [REDACTED]
Betreff: Unser Telefonat / Follow-up

Lieber [REDACTED],

Wie telefonisch besprochen übersende ich Dir anbei ein Dokument mit näheren Hintergrundinformationen zum geplanten Markteintritt von WD in China.

Wie Du weisst hat Peking beim jüngsten "China-Germany High Level Financial Dialogue" sein Interesse hinsichtlich des Eintritts von "capable and willing German-funded companies" bzw. "qualified German institutions" in den chinesischen Payment Services Markt sowie das cross-border RMB Clearing & Settlement Geschäft bekräftigt.

Da der Markteintritt von WD seitens der PBOC genehmigt werden muss, ist das Büro bzw. Umfeld von [REDACTED] der relevante Ansprechpartner um diesen wichtigen Prozess in Peking auf strategischer Ebene politisch effektiv zu begleiten.

WD wäre nach erfolgter PBOC-Genehmigung weltweit die erste ausländische Firma überhaupt die den chinesischen Payment-Markt (inklusive aller relevanten Payment Lizenzen) erfolgreich betritt. Dieser historische Schritt wäre gleichzeitig auch ein wichtiger Impuls für die weitere Vertiefung der deutsch-chinesischen Finanz- und Wirtschaftsbeziehungen.

Für etwaige Rückfragen stehe ich Dir jederzeit gerne zur Verfügung.

Herzlichen Gruss,

[REDACTED]

Dear XYZ:

We are pleased to inform you that Wirecard AG, a leading German financial institution, has informed our Ministry of their commitment and readiness to enter the Chinese payment service market and participate in the cross-border RMB clearing and settlement.

The German government views this timely initiative as an excellent opportunity to provide further impetus to the China-Germany High Level Financial Dialogue outcome statement we signed in Beijing in January 2019. In particular, we expect that Wirecard's entry into China will help to advance our shared commitment to the two-way opening-up of the financial sector and deepen pragmatic cooperation in an effort to bring the China-Germany bilateral financial relationship to a new high.

Wirecard AG is a global financial services provider headquartered in Munich, Germany. The company offers its customers electronic payment transaction solutions and risk management, as well as the issuing and processing of both physical and virtual cards.

Over the past several months, the Wirecard leadership has identified a Chinese company – Allscore Payment Service Company based in Beijing – as a prime strategic partner to enter the Chinese payment market and support the cross-border RMB clearing and settlement business.

We believe that, in the context of the China-Germany High Level Financial Dialogue, the two companies' joint efforts will further develop and enhance the overall strength of the payment industry in China and will provide better service to Chinese companies and consumers as well as customers around the globe.

We would appreciate your endorsement of the above initiative and hope that you can extend your support to Wirecard AG in their plans to enter the Chinese market.

Best regards,